



friday club

Membership Rules

Where and When

The Friday Networking Club will be held at The Hand & Sceptre in Southborough on the first Friday of every month. Visitors should arrive promptly at 7:00am for a 7:20am start.

Our Aim

The aim of the club is to provide opportunities for local business people to meet on a regular basis to provide referrals to other club members and promote their own business to club members and guests. Informality will be the key.

Fees

There will not be a membership or a joining fee, the only on-going cost will be a £5 charge for breakfast and companies wishing to join the group will be asked to pay six months in advance plus a £30 fee to cover the administrative costs of running the club. Invoices will be issued for membership fees in January and July each year. Guests will also be asked to pay £5 for breakfast.

Membership Rules

Any trade, business or profession cannot be represented by more than one member. Similarly, an invitation to a guest who is in the same industry as an existing member will not be allowed, although other guests who would not conflict with an existing member will always be welcome.

Members who miss three consecutive meetings, without good reason, will automatically lose their membership. (After missing two consecutive meetings, members will be contacted to remind them of this.) If a member is unable to attend any meeting, they may send a substitute to represent their company if they wish, advising the club administrators in advance.

Each member of the club is requested to invite a minimum of three guests within a 12-month period.

Guests

Guests are welcome to attend by personal invitation from an existing member only. Guests are welcome to attend two meetings – at which point they will be asked to join the club if they wish to attend further meetings.

Meeting Format

Each member will be given the opportunity to promote their business at each meeting with a sixty-second presentation. There will also be two ten-minute presentations at every meeting; a presentation slot for a member to be undertaken on a rota basis and a business slot aimed at providing information or advice.

Business cards should be freely available for other members or guests to take at the meeting. The chairperson will change every two/three meetings.

Referrals can be passed either at the meetings or in the periods between. Quality, not quantity is the name of the game, as we would all like worthwhile leads to follow up. The club is not about 'leads for leads sake'.
